



## **Orolia Maritime, Marine Electricals & KDU Group Form Strategic Partnership**

**5 September 2018:** Orolia Maritime, Marine Electricals (India) Ltd. and KDU Group have formed a strategic partnership in the domain of search and rescue, cyber security, ocean surveillance, and resilient PNT (position, navigation and timing). In addition to the existing partners of Orolia Maritime, Marine Electricals would cater India and South Asia region, whereas, KDU would be a partner for Middle East and Africa region.

Orolia Maritime is the Marine arm of Orolia's leading Resilient Positioning, Navigation and Timing solutions. Its unrivalled portfolio of marine technology sits across four powerful technology solutions: Fleet Management, Data Capture & Analytics, Emergency Readiness & Response and Navigation Safety. Its technology, partly delivered through the globally recognised maritime brands of McMurdo, Netwave and Kannad, is used and trusted by commercial shipping companies, local and national governments, maritime organisations, search and rescue teams, and other organisations who live and work on the world's waters.

Chris Loizou, Chief Business Development Officer at Orolia, said, "This partnership is a clear demonstration of our continued growth and global position in the market and we are proud to be working and have our name associated with two prestigious companies to supply a portfolio of products to shipping, government and infrastructure projects across the globe. Together we can combine our experience and expertise in search and rescue, navigational safety, and fleet management, and deliver the best service to international markets."

Marine Electricals, with more than three decades of experience, is a widely recognised establishment specialising in Power Generation and Distribution Solutions, Automation, Navigation & Communication, Electric Propulsion Solutions, Fire Protection Systems, and Lighting Solutions. They will work with Orolia Maritime to provide products and services to India and the South Asia regions.

KDU Group is a leading solutions provider of Electrical, Automation, Navigation and Communication for Marine, Offshore and Industrial segments. Since its inception in 2005, KDU has catered its solutions to the many complexities of Electrical, Automation, Navigation and Communication services for the Marine industry. KDU owns a comprehensive setup of Warehouse and Production Units in Dubai and Sharjah. They will work with Orolia Maritime to deliver products and services across the Middle East and Africa.

Shailendra Shukla, Group Managing Director at KDU Group and Director at Marine Electricals, said, "Partnering with Orolia is the cornerstone of MEL-KDU, focusing on delivering innovative turnkey solutions in Maritime Domain Awareness which enhance security of national assets, improve navigational safety and provide SAR infrastructure across Africa, Middle East and South Asia. We are expanding our footprint in region with new offices in Saudi Arabia, Bahrain, Nigeria and Kuwait. This will help us provide locally based expertise in each of the key markets to provide the full spectrum of our services and solutions."

For more about Orolia Maritime and its range of solutions, please visit [www.orolia.com](http://www.orolia.com). To know more about Marine Electricals and KDU, please visit [www.marineelectricals.com](http://www.marineelectricals.com) & [www.kduworld.com](http://www.kduworld.com).

**ENDS**

#### **Notes to Editors**

##### **About Orolia**

Orolia is the world leader in resilient positioning, navigation and timing (PNT) solutions that improve the reliability, performance and safety of critical, remote or high-risk operations. With locations in more than 100 countries Orolia provides virtually fail-safe GPS/GNSS and PNT solutions for its customers' most mission-critical needs. [www.orolia.com](http://www.orolia.com)

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##### **About Marine Electricals (India) Ltd.**

Marine Electricals is widely recognized establishment specialized in Power Generation and Distribution Solutions, Automation, Navigation & Communication, Electric Propulsion Solutions, Fire Protection Systems and Lighting Solutions. Established in 1978, Marine Electricals provides turnkey electrical solutions across all segments in marine sector as well as other industries.

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**About KDU**

KDU Group has established itself as a leading solutions provider of Electrical, Automation, Navigation and Communication for Marine, Offshore and Industrial segments. Along with Multidisciplinary marine services, KDU offers customized solutions meeting customer requirements and represent major manufacturers across Middle East region.

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